

# 360 Mid-Market



**360 Mid-Market** is a specialist underwriting agency providing industry specific middle market property products. With a focus on medium to higher hazard risk classes, we deliver efficient and reliable insurance solutions, tailored for the unique needs of your clients. We bring together a team of specialist underwriters, allowing us to provide brokers with a superior level of personalised service.

## The Product

Hospitality	Complex Risks	Unoccupied Property
<ul style="list-style-type: none"> <li>+ Targeting risks with minimum \$10m asset value</li> <li>+ Focusing on larger pubs and pub groups with massive construction</li> <li>+ Metropolitan locations or large regional centres</li> <li>+ High quality masonry construction, steel frame and non-asbestos roofing</li> <li>+ No country or Far North QLD locations</li> <li>+ Lead or co-insurance lines and 100% capacity where practical</li> </ul>	<ul style="list-style-type: none"> <li>+ Commercial property ISR for SME risks</li> <li>+ Focused on medium to high hazard risk classes</li> <li>+ Clients with maximum asset value \$100m and loss limit \$60m</li> <li>+ Lead or co-insurance lines and 100% capacity depending on occupancy</li> <li>+ Asbestos walls and roofs excluded</li> <li>+ Residential strata excluded</li> </ul>	<ul style="list-style-type: none"> <li>+ Commercial &amp; Residential risks considered up to \$5m any one location</li> <li>+ Property Owners Liability - \$10m</li> <li>+ Named perils extensions - Optional</li> <li>+ 3, 6 &amp; 12-month policy option</li> <li>+ Cancellation provisions apply for annual policies only</li> </ul>

## The Appetite

Hospitality	Complex Risks	Unoccupied Property
<ul style="list-style-type: none"> <li>+ Hotel / Bars / Pubs (Mainly drinking place)</li> <li>+ Hotel / Motel (accommodation)</li> <li>+ Taverns</li> <li>+ Sports Clubs</li> <li>+ Social &amp; Recreational Clubs</li> <li>+ Wine Bars</li> <li>+ Catering Services</li> <li>+ Brewery / Beer Manufacturing</li> </ul>	<ul style="list-style-type: none"> <li>+ Boutique Accommodation</li> <li>+ Cold Storage</li> <li>+ Commercial Property Owners</li> <li>+ Food Manufacturing and Processing</li> <li>+ High Load Storage</li> <li>+ Importers and Wholesalers</li> <li>+ Manufacturing Risks</li> <li>+ Wineries</li> </ul>	<ul style="list-style-type: none"> <li>+ Must be held in Business name (ABN), Trust or Super Fund</li> <li>+ Lead or co-insurance lines and 100% capacity where practical</li> <li>+ No risks above the 26<sup>th</sup> parallel</li> </ul>



**Solutions you want, Service you expect, People you know.**

**Email.** [jonathan.moss@360uw.com.au](mailto:jonathan.moss@360uw.com.au) **Email.** [neil.dempsey@360uw.com.au](mailto:neil.dempsey@360uw.com.au)

**Tel.** 1800 411 580 **Web.** [360uw.com.au/360-mid-market](http://360uw.com.au/360-mid-market)