

360 Landlords. Cover for residential tenant related risks.

360 Landlords was created as a direct response from Brokers looking for a specialist insurance solution for their domestic property-owning clients. Clients that are looking to be protected against potential financial loss from letting their properties. Risks that are in addition to the normal building & contents exposures such as damage caused by the tenants, loss of rental income and the possibility of rental default.

Often these policies are low cost but high volume, so it was critical that the agency was developed with a strong commitment to electronic delivery, backed by a team of professional underwriters that could manage a referral when the computer says no.

Why choose 360 Landlords?

- + Capacity provided by Guild Insurance Limited, through a multi-year agreement with their intermediary division, Acerta;
- + Electronic policy administration platform enabling streamlined processing;
- + Claims managed in Australia by a dedicated team within Acerta;
- + Professional underwriters providing personal service;
- + Tenant Default up to 20 weeks;
- + Optional Flood cover;
- + Cover for accidental damage, malicious damage and deliberate damage.

Our People



Chris Lynch

Acting Executive Director

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A highly regarded insurance industry leader with 30 years in the business and a track record of delivering on challenging financial and non-financial goals. Success has come through leading high performing sales, underwriting and service teams.

During his career he has also managed claims units, held senior underwriting authorities, delivered product and interpersonal skills training, run employment teams as well as holding branch, state and national management positions. His Broker Partners see him as someone who has a high regard for them and their customers and someone who will strongly advocate for both.



Amanda Mikeleit

Underwriting Development Manager

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A motivated results driven insurance professional with 20 years in the industry and highly skilled in underwriting and account management. Her career has spanned across roles in sales and distribution, marketing and event management and has a reputation for building and strengthening relationships. With a solid product knowledge base she thrives on providing solutions which are mutually beneficial and is a strong advocate for the valuable role a broker plays.

Cover Highlights

Building &/or Contents	<ul style="list-style-type: none"> + Accidental loss or damage caused by tenants + Malicious acts by tenants + Deliberate damage by tenants + Professional fees + Pet damage + Locks & Keys + Removal of debris + Temporary repairs + Unlawful substances + Fumigation costs + Environmentally friendly covers + Electric motor burnout + Optional Flood Cover
Loss of Rent	<ul style="list-style-type: none"> + Following insured loss or damage + Following prevention of access + Up to 52 weeks + Re letting expenses
Tenant Default (limits apply)	<ul style="list-style-type: none"> + Loss of rent following tenant eviction or tenant default + +20 weeks to a maximum of \$10,000 + Re letting expenses
Legal Liability	<ul style="list-style-type: none"> + Up to \$20,000,000



We bring to the broker a purpose built, electronically delivered, expert supported Landlords solution

Our System

All Landlords business is transacted electronically through our 360 Compass Web Portal.



Please contact 360 Landlords should you wish to learn more or if you require assistance logging into the system.

DISCLAIMER. The information contained in this document is intended as a guide only and does not take into account any individual circumstances. These features and benefits are provided under the 360 Landlords and are subject to underwriting guidelines and the specific terms, conditions and exclusions outlined in the relevant 360 Landlords Product PDS and Policy Wording. Before deciding to purchase any of these insurance products you should read and understand these documents.



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