

# Carefully Engineered Construction Insurance Solutions

**360 Construction & Engineering** is the affordable and simple choice for quoting and binding Contract Works, Machinery Breakdown and Electronic Equipment Insurance.

Every day, our market-leading online products deliver an enhanced insurance offering that truly sets us apart. Together with extensive experience and a deep commitment to service, it's seen us earn a respected reputation throughout the industry.

Our professional team brings you broad expertise from both an underwriting and broking perspective. This puts us in the ideal position of understanding both your objectives as an insurance Broker and the day-to-day support you require to service your clients.

## What makes 360 Construction & Engineering Different?

- + Simple online Quote & Bind System with an experienced Construction & Engineering Underwriting Team;
- + Powered by the fast and efficient 360 Compass Web Portal, powered by eSentry Technology;
- + Market leading commission & premiums offering broad policy coverage;
- + We are always available to help with your enquiries and underwriting needs. Our extensive experience is coupled with tier one insurance security partners;
- + Claim teams work closely with our underwriters to ensure smooth and stress-free settlement of your clients' claims;
- + We invest in our Broker relationship service with you. We are committed to adding value to your business by ensuring we continually deliver the most accurate insurance solutions for your clients, at the right price.

## Who are 360 Construction & Engineering?



### **Adrian Martin**

Executive Director

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Adrian brings an innovative and exciting flair to the insurance industry with his experience and passion for business development and information technology.

As the founder of eSentry Underwriting Pty Ltd, he has established a modern standard of Construction & Mobile Plant Underwriting, pioneering the online placement of these products and building a leading, valuable agency.

By combining forces with the 360 Group, Adrian looks forward to building on this expertise, offering state-of-the-art solutions clients want, with service they expect, from people they know.



### **Mark Galvin**

National Underwriting  
Development Manager

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After moving to Australia in 2008, Mark began his underwriting career with HSB before joining Vero to continue working as an engineering underwriter. Over the following 11 years, he became the face of Vero's engineering product in NSW as a senior underwriter.

Mark brings his extensive knowledge of the engineering market to 360, along with a passion for educating the broker on this niche product and the exposures inherent to the equipment a business uses to operate.

His goal is to establish 360's engineering team as your engineering team, allowing us to get the right deal done for your clients, together.



### **James Baren**

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## Product Guide

### Construction Works and Owner Builder Insurance

#### 1. SINGLE PROJECT CONSTRUCTION INSURANCE

Standard building works including Residential Owner Builders, Commercial, Industrial and Institutional projects, including office/retail fitout and refurbishment.

#### 2. ANNUAL CONTRACT WORKS INSURANCE

Many attractive key features will be maintained with additional key features included (please refer to full PDS for complete coverage and policy conditions):

#### 3. OWNER BUILDER CONSTRUCTION INSURANCE

- + Broad Definition of Insured which includes project managers, subcontractors, principals, architects & consultants (for manual on-site activities)
- + Contract sums insured up to \$20 million and customers with annual building works any turnover value (higher limits upon referral)
- + Access Costs for dewatering, demolition or removal of undamaged parts
- + Existing structure, Display Home & Contents cover available
- + Tools, plant and machinery cover available
- + Testing & Commissioning cover, when requested
- + Public/Products/Vibration Liability - \$5 Million, \$10 Million or \$20 Million (higher limits upon referral)
- + Construction periods up to 24 months
- + Automatic Contract Value Increases up to 15% as standard
- + Materials in Transit & Storage to full contract limit
- + Speculative Building cover up to 90 days.

### Machinery Breakdown and Electronic Equipment Insurance

#### SECTION 1 - MACHINERY BREAKDOWN

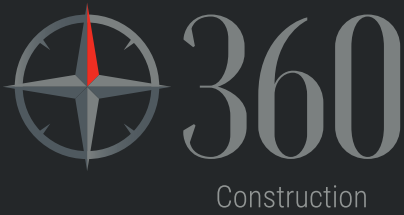
Plant and Machinery coverage referring to electrical and mechanical items including electronic and other integral parts including boilers, pressure vessels and pressure pipe systems.

'Boilers, pressure vessels and pressure pipe systems' mean the permanent structure of those items which are subject to internal steam, gas or fluid pressure (other than atmospheric pressure) including all direct attachments connected to the permanent structure.

#### SECTION 2 - ELECTRONIC EQUIPMENT

Coverage for Electronic plant including all computers, word processors including all ancillary equipment attached thereto, software, other electronic equipment and associated air conditioning equipment.

**DISCLAIMER.** The information contained in this document is intended as a guide only and does not take into account any individual circumstances. These features and benefits are provided under the relevant 360 Construction & Engineering product policy coverages and are subject to underwriting guidelines and the specific terms, conditions and exclusions outlined in the 360 Construction & Engineering Insurance Product PDS and Policy. Before deciding to purchase any of these insurance products, you should read and understand these documents.



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